



BRISTOL EBINGER

— Relationships. Solutions. People. —

A Leading Executive Search Firm for Alternative Asset
Management and Investment Banking.

25+ YEARS OF STRATEGIC TALENT ACQUISITION

A little bit about us.

Who We Are

A premier NYC-based specialized executive search firm focused on front-office positions for alternative asset management and investment banking. Our reputation as a strategic provider of institutional talent in the industry is a result of our commitment to quality and excellence.

Who We Serve

We're proud to partner with various financial institutions, no matter the size or scope of their recruitment needs. Our dedication to providing exceptional service and value to our clients makes us a powerhouse in the industry.

What We Do

We don't just recruit talent — we cultivate relationships that last a lifetime. Since our founding in 2003, we have consistently partnered with executives, managing partners, and other key stakeholders from world-class organizations to deliver high-quality outcomes throughout the recruiting process.

Our team specializes in recruiting top-tier talent for the private credit market and is proud to be the go-to executive search firm for those looking to build exceptional teams. With our innovative approach and unparalleled expertise, we are disrupting the status quo and ushering in a new era of excellence in talent acquisition.



Working with Bristol Ebinger was a game-changer for us. Hiring a Portfolio Manager was critical and time-sensitive, but we didn't have the time or resources to sift through countless resumes and conduct interviews. Their team took the reins and worked diligently to find us the ideal candidate. The best part? They saved us so much time! We're thrilled with our new hire and grateful to have Bristol Ebinger as a long-term partner.



ASSET CLASSES WE SUPPORT

Lean on our expertise.

Direct Lending

- Corporate Loans
- Specialty Finance
- Rescue Financing

Portfolio Acquisition

- Consumer Receivables
- Whole Loans
- SME Loans

Securitized

- Esoteric ABS
- CLOs
- CMBS
- Consumer ABS
- Non-Agency MBS
- Agency MBS

Corporate

- Distressed Debt
- Loans
- High Yield
- Investment Grade
- Emerging Markets

Real Assets

- Real Estate
- Shipping
- Aircraft
- Infrastructure
- Renewables

Macro

- Rates
- FX

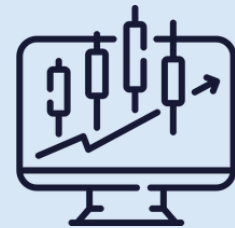


OUR CORE COMPETENCIES

What we do best.



Portfolio
Management



Trading



Research



Quantitative
Analysis



Investor
Relations



Marketing
& Sales



Banking



Origination
& Structuring



WE SPECIALIZE IN INSTITUTIONAL FINANCE ACROSS THREE KEY PILLARS



Investment
Management



Global
Markets



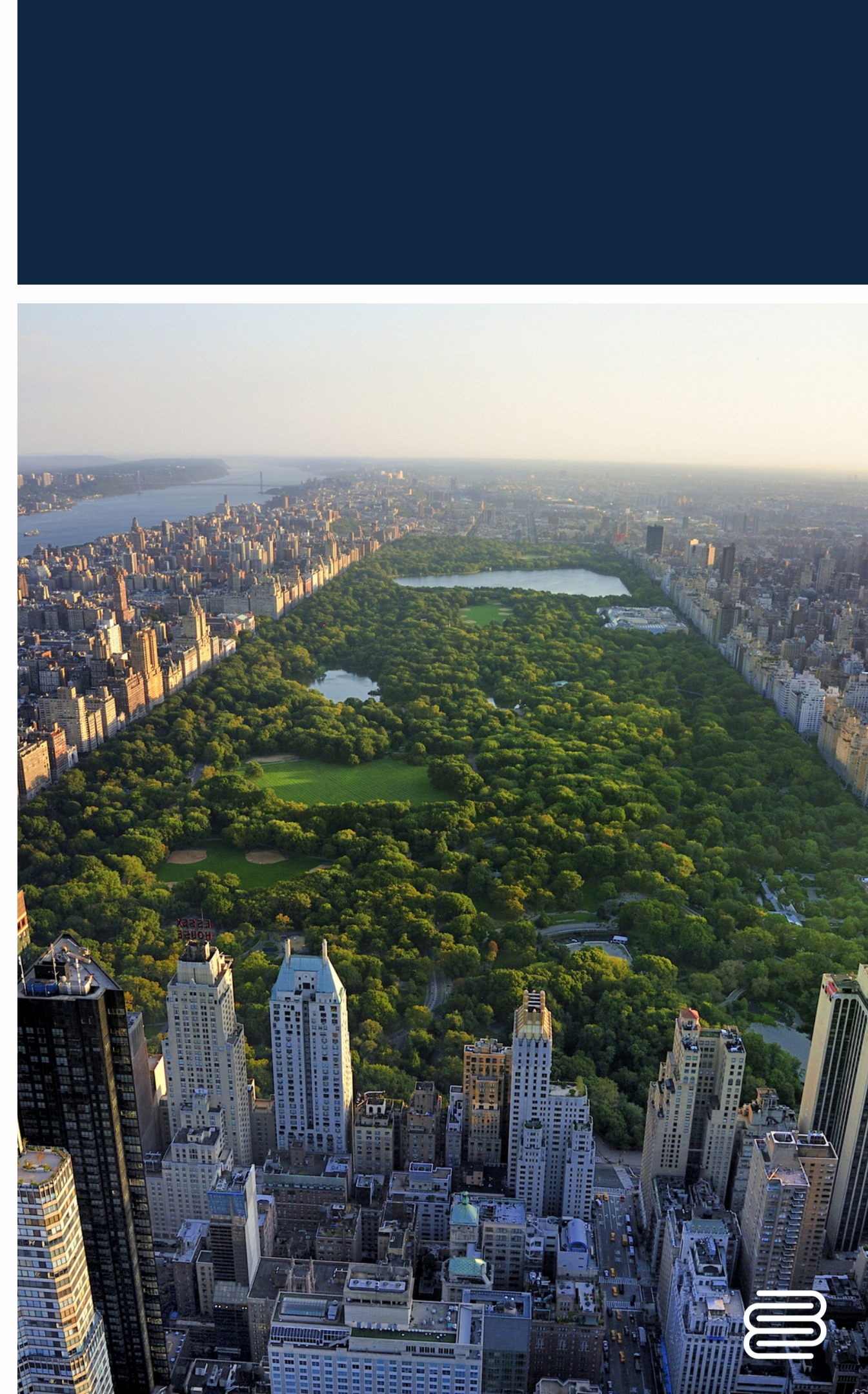
Investment
Banking

Industry Coverage

- Renewable Energy
- Infrastructure
- Power & Utilities
- Transportation
- Financial Sponsors
- Healthcare
- Industrials
- Technology
- Real Estate

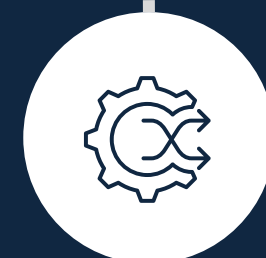
Capital Markets Focus

- Securitized Products
- Structured Credit
- Leveraged Finance
- Alternative Energy
- Transportation
- Investment Grade
- Project & Infrastructure Finance
- Public Finance
- Loan/High Yield



OUR PROCESS

Tailored to your
company's needs.



Client Consultation

As long-term partners, the Bristol Ebinger team deep dives into client needs to determine the most appropriate strategy for filling priority positions.

Market Analysis

Leverage our vast professional network and strategic relationships to canvas the market for ideal candidates.

Candidate Evaluation

Extensive screening and investigation processes to confirm candidate capabilities to ensure their goals align with cultural and organizational priorities.

Transition Management

Facilitate each successful placement by assisting in all aspects of the transition process - before, during, and after the candidate's resignation.

Process Review

A comprehensive hiring cycle review to identify opportunities for improvement to optimize future executive searches. As long-term partners,



THE BRISTOL EBINGER EDGE

What makes us different.

Our **belief** is recruiting with integrity, character, loyalty, and the highest quality of service. Our **focus** is producing extraordinary results.

Partner Management

With Bristol Ebinger, you won't be passed along to other team members. When you work with us, you'll receive personalized attention from our managing partners and exceptional service throughout the partnership.

Niche Focus

Our team has spent 25+ years helping financial institutions discover, screen, and hire the best talent available. We offer unparalleled industry expertise compared to other executive search firms in the finance marketplace.

Time Savings

We act as an extension of your team, saving you valuable hours and resources. Our streamlined approach ensures that you get the right candidate as quickly as possible, without sacrificing quality.



OUR FOUNDING PARTNERS

Helping clients achieve their recruiting goals.

Nick and Bill have spent over two decades in the executive search industry, focusing on financial institutions and alternative asset management.

Unlike traditional recruiting agencies, Nick and Bill take a personalized and bespoke approach that fosters authentic and meaningful client partnerships. They go above and beyond to understand your needs and develop a tailored search strategy to help you find the perfect candidate to drive your organization's mission forward.

 bristolebinger.com



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